



ACC MAN
INSTITUTE OF MANAGEMENT

Integrating Knowledge and Practice

Estd. 2006

PGDM

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WHY CHOOSE PGDM-X?

PGDM-X is a next-gen, industry-aligned management program designed to create highly employable professionals in Finance & Valuation and Entrepreneurial Finance & Fintech. Each specialization is delivered through our elite Top 30 format, focusing on personalized learning, global exposure, and 100% placement assurance.



TOP 30 > FINANCE + VALUATION

Our Finance & Valuation specialization under the PGDM-X program is designed to prepare students for one of the fastest-growing and future-focused domains in global finance—business valuation. As per HFT Market Intelligence, the global valuation services market exceeded USD 16.3 billion in 2024 and is projected to reach USD 21.6 billion by 2031, growing at a CAGR of 5.64%. With a rapid rise in mergers & acquisitions, regulatory compliance, financial reporting requirements, and expansion of alternative investment funds, the demand for skilled valuation professionals is growing rapidly across the globe. This program equips students to capitalize on this opportunity through a deep understanding of valuation methodologies, regulatory frameworks, and real-world application. Our curriculum is developed in line with International Valuation Standards (IVS) and is delivered by seasoned industry experts and leading academicians.

Students will learn to handle all three major facets of valuation: value assessment, value generation, and value safeguarding. The program also covers areas such as financial modelling, litigation support, and valuation in arbitration—a fast-emerging and highly rewarding niche. India remains underpenetrated in this domain, with only 2,272 Registered Valuers and 119 Registered Valuer Entities as of March 2025—making this an ideal time to enter the profession and build early-mover advantage. From day one, students engage directly with valuation firms, industry mentors, and international best practices. Uniquely positioned in the NCR region, our program covers the full spectrum of valuation expertise, emphasizing both theoretical concepts and practical application within the framework of Valuation Standards and the Mandatory Performance Framework (MPF). The curriculum also provides specialized insights into assessing economic damages and intangible asset valuation, further enhancing career prospects in this dynamic industry.

A stylized, handwritten signature in blue ink, appearing to read 'Rajiv Singh'.

CA Rajiv Singh

A stylized, handwritten signature in blue ink, appearing to read 'Sushil Kumar Lal'.

CA (Dr.) Sushil Kumar Lal

A stylized, handwritten signature in blue ink, appearing to read 'Deepa Chandrashekar'.

Dr. Deepa Chandrashekar

If you see yourself as an entrepreneur, a start-up consultant, an asset manager, an investor, a social entrepreneur, or a finance specialist in the FinTech field, including banks, NBFCs, insurance firms, and other financial service providers, this course is tailored for you. The course seeks to offer a comprehensive perspective on the FinTech phenomenon by exploring the convergence of finance, technology, and entrepreneurship. The course has two primary focus areas: entrepreneurial finance and FinTech. Entrepreneurship is a growing focus in today's economy, with many individuals seeking to turn innovative ideas into financially stable start-ups. This course provides practical knowledge to evaluate business opportunities, choose appropriate legal structures, develop pitch decks, build financial models, secure funding (including SME IPOs), and plan for growth and exit strategies. It also covers private equity dynamics and investor negotiations. In parallel, the financial sector is being reshaped by FinTech.

The rise of neobanks and digital platforms is driving competition and innovation, offering new career opportunities and operational efficiencies. As FinTech shifts from consumer-focused solutions to B2B services, it is poised to become a USD 1.5 trillion industry by 2030. This course equips students to navigate and leverage these developments in both entrepreneurship and financial technology. This program, developed by industry experts and taught by a mix of practitioners and new-age scholars, is the only initiative in the NCR region for the upcoming generation of FinTech finance professionals who will gain comprehensive insights into entrepreneurial finance, BankTech, RegTech, Insurtech, and WealthTech.

**CA Rajiv Singh****Dr. Deepa Chandrashekar****CA Naresh Phanfat****KEY HIGHLIGHTS OF PGDM-X**

- ✓ 10:1 Corporate Mentorship with guidance from 10+ senior finance professionals from leading global MNCs.
- 📅 6-Month Paid Corporate Internship to gain hands-on industry exposure.
- ✓ 100+ Business Case Studies integrated into the curriculum to simulate real-time corporate scenarios.
- ✓ Industry-Aligned Certifications: Every student will receive advanced certifications tailored to corporate requirements.
- 👛 Exclusive Legal Guarantee of placement for all qualifying students in the prestigious Top-30 batch – first time in Delhi-NCR.
- ✓ AIML Modules designed to train students in artificial intelligence, big data and predictive analytics.
- ✓ Exposure to prestigious database like S&P Capital IQ Pro and FIMMDA.
- ✓ Tech-Enabled Learning: Entire batch equipped with Apple/HP devices – first of its kind in Delhi-NCR.
- ✓ 10:1 Student-Faculty Ratio ensuring personalized academic support and mentorship.
- ✓ Foreign Immersion Programme
- ✓ Domestic Industry Excursion for the entire Top-30 batch to broaden corporate exposure.
- ✓ Fully Residential Campus for Top-30 students with state-of-the-art facilities.
- ✓ Comprehensive Health Insurance for all campus residents.
- ✓ Professional Development Programme (PDP) designed to enhance corporate readiness.
- ✓ World-Class Gym Facilities for personality development in line with corporate standards.
- ✓ Corporate Attire Provided to all students to instill a professional presence.

OUR COURSE FOUNDERS



CA Rajiv Singh

FCA, CISA (USA), LIH
Trustee, Balibhadra Foundation
New Delhi



CA (Dr.) S. K. Lal

B.Sc., CISA (USA),
Ph.D. (IFRS), BRSR, ADR



Dr. Deepa Chandrashekar

CPA (Canada), DBA



CA Naresh Phanfat

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46A/2, Knowledge Park-III, Greater Noida-201 308 (U.P.) INDIA | Mob.: 9873076521, 9873076522

E-mail: admission@accman.in | www.accman.in